



## Memberships

Open Cities is open to any organisation or government body interested in accelerating the uptake of next gen sustainable utility and mobility infrastructure and services and prosumer markets.

As the peak association for this new converging industry, Open Cities plays a critical role in representing our members and creating robust and responsible marketplaces. Please join us to unify your voice and speed up the transition to a more innovative, sustainable future.

### OPEN CITY

Membership	4000 year + GST 333 month + GST
Eligible	Local government Government agency
Government briefings	Invitation to exclusive briefings/updates
Policy & submissions	Access to all policies and submissions
White papers	Development of issues papers + government and media engagement
Working group participation	Access to all working groups
Steering committee participation	Eligible for Steering Committee position
Branding	Permission to use Open Cities Member logo
Advertising	Discounted advertising rates on Open Cities website
Leadership profiles	Leadership profiles on website/newsletters
Host activities	Host activities (+ potential additional costs)

## NOT FOR PROFIT

Membership	0
Eligible	Peak Associations Not for Profits
Government briefings	Invitation to exclusive briefings/updates
Policy & submissions	Access to all policies and submissions
White papers	Development of issues papers + government and media engagement
Working group participation	Access to all working groups
Steering committee participation	Eligible for Steering Committee position
Branding	Permission to use Open Cities Member logo
Advertising	Discounted advertising rates on Open Cities website
Leadership profiles	Leadership profiles on website/newsletters
Host activities	Host activities (+ potential additional costs)

## EMERGING

Membership	3000 year + GST 250 month + GST
Eligible	Companies with annual turnover <\$3M
Government briefings	Invitation to exclusive briefings/updates
Policy & submissions	Access to all policies and submissions
White papers	Development of issues papers + government and media engagement
Working group participation	Access to all working groups
Steering committee participation	Eligible for Steering Committee position
Branding	Permission to use Open Cities Member logo
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**Emerging** membership is for small, single entity businesses, independently owned and operated with a turnover of less than \$3 million derived from utility or mobility activities. Or organisations developing pre-commercialised utility/ mobility infrastructure and services with gross incomes less than \$500,000.

## GROWING

Membership	<b>7500 year + GST</b> <b>625 month + GST</b>
Eligible	Companies with annual turnover \$3M-\$5M
Government briefings	Invitation to exclusive briefings/updates
Policy & submissions	Access to all policies and submissions
White papers	Development of issues papers + government and media engagement
Working group participation	Access to all working groups
Steering committee participation	Eligible for Steering Committee position
Branding	Permission to use Open Cities Member logo
Advertising	Discounted advertising rates on Open Cities website
Leadership profiles	Leadership profiles on website/newsletters
Host activities	Host activities (+ potential additional costs)

**Growing** membership is for business with annual turnover less than \$5M2.

## ESTABLISHED

Membership	<b>12,500 year + GST</b> <b>1,041 month + GST</b>
Eligible	Companies with annual turnover >\$5M
Government briefings	Invitation to exclusive briefings/updates
Policy & submissions	Access to all policies and submissions
White papers	Development of issues papers + government and media engagement
Working group participation	Access to all working groups
Steering committee participation	Eligible for Steering Committee position
Branding	Permission to use Open Cities Member logo
Advertising	Discounted advertising rates on Open Cities website
Leadership profiles	Leadership profiles on website/newsletters
Host Activities	Host activities (+ potential additional costs)

**Established** membership is for business with annual turnover greater than \$5M.

## EVOLVING

Membership	<b>20,000 year + GST</b> <b>1,666 month + GST</b>
Eligible	Utility / Mobility business in transition
Policy & submissions	Access to relevant policies and submissions
Working group participation	Access to relevant working groups
Branding	Permission to use Open Cities Member logo
Advertising	Discounted advertising rates on Open Cities website

**Evolving** is for businesses transitioning their businesses to sustainable local utility, mobility activities.

## RESEARCH OR DONOR

Membership	<b>Bespoke</b>
Eligible	Any research or educational organisation, foundation or individual
Government briefings	Bespoke package
Policy & submissions	Bespoke package
White papers	Bespoke package
Working group participation	Bespoke package
Steering committee participation	Bespoke package
Branding	Bespoke package
Advertising	Bespoke package
Leadership profiles	Bespoke package
Host Activities	Bespoke package

**Research or Donor** membership is for any research or educational organisation, foundation or individual wanting to help catalyse next gen decarbonised infrastructure and services.

## FULCRUM

Membership	<b>40,000 year + GST</b> <b>3,333 month + GST</b>
Eligible	Utility / Mobility business in transition
Government briefings	Invitation to exclusive briefings/updates
Policy & submissions	Access to all policies and submissions
White papers	Development of issues papers + government and media engagement
Working group participation	Access to all working groups
Steering committee participation	Eligible for Steering Committee position
Branding	Premium brand placement
Advertising	Discounted advertising rates on Open Cities website
Leadership profiles	Leadership feature on website/newsletters
Host Activities	Hosting & sponsorship rights

To better understand which membership applies to you, please contact us: [ellen@opencities.net.au](mailto:ellen@opencities.net.au)

## MEMBERSHIP AT A GLANCE

MEMBER BENEFITS	NOT FOR PROFIT	OPEN CITY	EMERGING <\$3M	GROWING <\$5M	ESTABLISHED >\$5M	EVOLVING	RESEARCH DONOR	TURNING POINT
Annual Membership minus GST	\$0	\$2000	\$3000	\$7,500	\$12,500	\$20,000	Bespoke	\$40,000
Monthly	\$0	\$166	\$250	\$625	\$1041	\$1666	Bespoke	\$3333
Government Briefings	✓	✓	✓	✓	✓	Relevant	✓	✓
Policy & submissions	✓	✓	✓	✓	✓		✓	All
White papers + costs	✓	✓	✓	✓	✓	✓	✓	✓
Working groups	Relevant	All	All	All	All	1	✓	All
Steering Committee	✓	✓	✓	✓	✓		✓	✓
Branding + logo use	✓	✓	✓	✓	✓		Bespoke	Premium brand placement
Advertising	Discounted	Discounted	Discounted	Discounted	Discounted		Bespoke	Discounted
Leadership profiles	✓	✓	✓	✓	✓		Bespoke	✓
Host Activities + costs	✓	✓	✓	✓	✓	✓	Bespoke	Hosting & sponsorship rights